

## Message Text

UNCLASSIFIED

PAGE 01 MOSCOW 01165 271918Z

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ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 RSC-01 /021 W

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P 271627Z JAN 75

FM AMEMBASSY MOSCOW

TO SECSTATE WASHDC PRIORITY 6603

UNCLAS MOSCOW 1165

E.O. 11652: N/A

TAGS: ETRD,EIND,ENRG,UR

SUBJECT: MAJOR TRADE OPPORTUNITY: ALLIED CHEMICAL COKING PROCESS

FOR COMMERCE/BEWT/TDAD-STECHSHULTE

REF: STATE 15387

1. WE HAVE BEEN UNABLE TO TAKE ACTION REQUESTED REFTEL AS RESPONSIBLE OFFICIAL IN MINISTRY OF FERROUS METALLURGY (MALININ) HAS BEEN OUT OF TOWN AND IS NOT EXPECTED BACK FOR SEVERAL MORE DAYS.

2. RATHER THAN WAIT FOR HIS RETURN, WE SUGGEST BEWT/TDAD CONFIRM THAT INLAND STEEL'S INDIANA HARBOR WORKS DOES EMPLOY ALLIED'S "COALTEK" PROCESS AND, IF SO, ADVISE ALLIED TO CONTACT INLAND ABOUT RECEIVING SOVIET GROUP. WHEN ALLIED HAS DEVELOPED PROPOSED SUPPLEMENTARY ITINERARY, THEY SHOULD TELEX INVITATION TO MR. B.N. MALININ, CHIEF OF PROTOCOL, MINISTRY OF FERROUS METALLURGY, IN CARE OF USIOMOFF (TELEX 7805). WE WILL FOLLOW UP WITH MALININ BUT SUGGEST BEWT/TDAD INFORM STATE/SOV (LYNN) OF PROPOSED CHANGE.

3. SOVIET GROUP NOW SLATED TO ARRIVE U.S. FEBRUARY 16 AND REMAIN NINE DAYS. RESPONSIBLE OFFICIAL IN INLAND IS W.R. WILSON, VICE PRESIDENT, TEL: 219-392-5302.  
MATLOCK

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** REFINERIES, MEETINGS, COKE  
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**Disposition Authority:** n/a  
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**TAGS:** ETRD, EIND, ENRG, UR, US, ALLIED CHEMICAL CO  
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